

OpenShift cloud services for the enterprise with Red Hat Consulting

Duration

Varies based on complexity

Staffing

Is comprised of no cost and paid services:

- ▶ Cloud Success Architect
- ▶ Red Hat Consulting Technical Account Manager

Software

- ▶ Red Hat OpenShift Service on AWS
- ▶ Microsoft Azure Red Hat OpenShift
- ▶ Red Hat OpenShift on IBM Cloud
- ▶ Red Hat OpenShift Dedicated

Introduction

Build a strong foundation, evolve your IT infrastructure, and scale to production readiness and beyond. Red Hat® Consulting provides deep field expertise and experience with cloud-native applications to assist your organization in navigating the complexities of building modern and innovative applications at scale. Red Hat mentor-based engagements can help get you from onboarding your first application workloads to preparing your teams to create production-ready, automated continuous improvement and continuous deployment (CI/CD) workflows. Red Hat experts will meet you where you are to upskill your teams to take those workflows and deploy cloud-native applications more efficiently, simplify operations, and focus on business outcomes.

Achieve your business goals with Red Hat Consulting

Red Hat Consulting guides your teams through getting your platform stood up, building your first production-ready application, training your initial Dev team, streamlining application migration, and onboarding application teams to set up workloads on Red Hat OpenShift® to move rapidly and reliably.

When we have worked to identify the right resources needed for your business needs, we will work with you to establish your key metrics and goals. Red Hat experts will propose a plan to get you there with the following approach:

- ▶ Design and develop application workloads in OpenShift cloud services.
- ▶ Expand cloud-native development on OpenShift cloud services to more applications and teams.
- ▶ Evolve cloud-native skills by adopting a containerization approach for continual optimization and growth of application development practices in your organization.

Unlock features and benefits

Throughout this engagement, you will have access to a wide network of Red Hat experts. In certain instances, our customers may qualify for a Red Hat investment, allowing them to receive these professional services at no cost. Review the below potential solutions and expected outcomes for your organization and check with your account rep for details.

“Red Hat’s unique process brought to life a vision of how to get to our future platform.

Red Hat has people who understand great and cloud-native best practice technologies and also the business. It has been transformative. I’ve never found anybody that does it better.”

Kent Norton
CTO, Brightly¹

50% total increased productivity for DevOps and IT with both Red Hat OpenShift and Consulting²

Solution	Outcomes
Foundation: Get production-ready and increase team adoption.	<ul style="list-style-type: none">• Review the current container strategy, understand application team processes, and remove adoption barriers.• Identify the first application migration workloads and advise on risks and requirements.• Containerize and deploy your initial set of workloads operations and production readiness.• Establish a core team and focus on automating your minimum viable product (MVP) with CI/CD for containers.
Now it is time to take your workloads to the next level and maximize your IT investment. Based on your goals, Red Hat will provide a prescriptive and tailored approach to get you where you want to be. See an example journey describing a few potential solutions and outcomes your organization can expect to see.	
Expand: You have migrated your first workloads, now enhance your development capabilities and extend functionality.	<ul style="list-style-type: none">• Assess existing application estate for prioritizing and planning for application modernization migration.• Build and scale repeatable migration and modernization with application migration factory.• Integrate security and scale into the advanced automated process of release engineering workflows for container-based continuous integration.• Build cloud-agnostic, hybrid-enabled applications that scale with demand and can be measured and maintained with less difficulty.
Evolve: Anticipate business needs and advance with ever-changing technology.	<ul style="list-style-type: none">• Empower data scientists with the flexibility and portability to use containerized machine learning (ML) tools to build, scale, reproduce, and share ML models in less time.• Deploy and manage applications efficiently and consistently to provide improved response times, reliable service, and an uninterrupted application experience.• Complete organizational enablement and adoption of cloud service container capabilities.

¹ Red Hat case study. “Brightly innovates with Red Hat OpenShift Service on AWS,” Jan. 2023.

² Forrester Consulting, sponsored by Red Hat. “The Total Economic Impact™ Of Red Hat Consulting for OpenShift.” Sept. 2024.

Scan the QR code to learn how Red Hat Services can help accelerate your innovation initiatives.



While there are many complex details involved in orchestrating application development in the cloud properly, we have wrapped these into simple-to-consume increments by working with your teams step by step.

The Red Hat difference

Red Hat Services is comprised of Red Hat Consulting, Red Hat Training and Certification, and Red Hat Technical Account Management and provides customers with comprehensive support and guidance for building modern cloud applications.

Red Hat Consulting: With hands-on mentoring, Red Hat consultants build skills and drive independence, while also streamlining processes, aligning teams, and ensuring systems and applications work together in accord.

Red Hat Training and Certification: Helps to close skills gaps and hone your team's Red Hat product expertise by developing role-based, hands-on knowledge in emerging and foundational open source technologies. Get started with our [cloud services skills path](#).

Red Hat Technical Account Management: Red Hat Technical Account Managers (TAMs) partner with you to resolve potential problems before they occur, minimizing disruption and freeing you to focus on your key business challenges.

Customers who worked with Red Hat Services realized:

- ▶ 213% ROI from engaging with Red Hat Consulting for OpenShift.²
- ▶ 25% to 50% more efficient in completing day-to-day IT tasks with Red Hat Training.³
- ▶ 67% reduction in system outage time working with Red Hat TAMs.⁴

During a Red Hat Consulting engagement, teams receive training on the technology while learning and adopting the methods and skills needed to sustain success. Whether optimizing application delivery, adopting cloud-native development practices, or building intelligent apps, Red Hat is here to help.

Get started with Red Hat Services

Ready to get started? Learn more about how Red Hat Services can assist with [cloud-native development](#) or schedule a complimentary [discovery session](#) today.

³ Enterprise Strategy Group Economic Validation, "Analyzing the economic impact of Red Hat Training", Jan. 2024.

⁴ Forrester Consulting sponsored by Red Hat "The Total Economic Impact of Red Hat Technical Account Managers." March 2023.



About Red Hat

Red Hat is the world's leading provider of enterprise open source software solutions, using a community-powered approach to deliver reliable and high-performing Linux, hybrid cloud, container, and Kubernetes technologies. Red Hat helps customers develop cloud-native applications, integrate existing and new IT applications, and automate and manage complex environments. [A trusted adviser to the Fortune 500](#), Red Hat provides [award-winning](#) support, training, and consulting services that bring the benefits of open innovation to any industry. Red Hat is a connective hub in a global network of enterprises, partners, and communities, helping organizations grow, transform, and prepare for the digital future.

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