



Red Hat



Microsoft

# Get more out of your Microsoft Azure Consumption Commitment

*"What our customers appreciate about our close partnership with Red Hat is how easy it is to securely use Red Hat products on Microsoft Azure. Organizations know that when they use Red Hat solutions on Microsoft Azure, they're not only getting the right technology, but they're also getting the right support. It's a win-win for our joint customers."*

**Tracie Zenti,**

Director, Global Partner Management, Microsoft

**Many organizations are considering the committed spend options offered by cloud computing services to maximize their budget and take advantage of discounts and competitive deals. Microsoft Azure's committed spend program, Microsoft Azure Consumption Commitment (MACC), simplifies procurement for hybrid cloud deployment solutions.**

What might surprise you is that your MACC funds can be used on Red Hat® solutions, helping you enhance your existing environment with no additional procurement approvals.

**A partnership that benefits your business**

Today, more than 95% of Fortune 500 companies use Microsoft Azure and more than 90% of Fortune Global 500 companies rely on Red Hat.<sup>1</sup>

Since 2015, Red Hat and Microsoft have invested in offering Red Hat solutions on Azure. We offer more choice and flexibility for hybrid cloud deployments and deliver Red Hat Enterprise Linux®, container technologies, rigorous security, and integrated support.

**Ways to use your committed spend**

Depending on your needs, there are a variety of Red Hat solutions that consistently work with Azure. Use your MACC and gain all the capabilities of solutions such as:

▶ **Microsoft Azure Red Hat OpenShift®**

- ▶ A turnkey application platform with built-in and integrated tooling.
- ▶ Build, deploy, and manage your applications at scale efficiently.
- ▶ Provides automated deployment and management of clusters.
- ▶ Offers a consistent and flexible Red Hat OpenShift experience.
- ▶ Integrates efficiently with familiar Azure tools and applications.

▶ **Red Hat Enterprise Linux**

- ▶ The world's leading enterprise Linux platform.<sup>1</sup>
- ▶ An open platform to provide deployment flexibility for business-critical workloads.

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<sup>1</sup> Gartner Research. "[Market Share: All Software Markets, Worldwide, 2020](#)," 14 April 2021.

*"For organizations today that need flexibility, expertise, and experience, the partnership between Microsoft Azure and Red Hat makes it even easier to benefit. From co-developed services to self-managed solutions, the partnership allows you to use your committed spend with Microsoft Azure on Red Hat, giving you access to the functionality and capabilities you need, in the ways you want to implement them."*

**Maryam Zand,**  
Vice President Cloud  
Partners, Red Hat

- ▶ Provides a consistent foundation across environments.
- ▶ Offers tools to deliver services and workloads efficiently.
- ▶ Reduces deployment friction and costs while supporting development and innovation.
- ▶ **Red Hat Ansible® Automation Platform on Microsoft Azure**
  - ▶ Offers a simplified, powerful automation solution.
  - ▶ Handles configuration management, application deployment, cloud provisioning, ad hoc task execution, network automation, and multinode orchestration.
  - ▶ Integrated with Azure services, including Azure compute, network, and storage.
  - ▶ Increases return on investment (ROI).
  - ▶ Helps organizations scale IT operations.
- ▶ **Red Hat JBoss® Enterprise Application Platform**
  - ▶ Delivers enterprise performance and scalability on Azure.
  - ▶ Optimized for cloud computing and containers.
  - ▶ Provides lightweight, flexible architecture.
  - ▶ Helps boost productivity for developers.
- ▶ **Self-managed Red Hat OpenShift**
  - ▶ Available in self-managed deployments that are fully compatible with Azure.
  - ▶ A consistent application platform to manage hybrid cloud, multicloud, and edge deployments.
  - ▶ Simplifies installations and upgrades.
  - ▶ Reduces IT operations costs and application portability across hybrid cloud environments.

Learn more about the benefits of using [Red Hat solutions on Microsoft Azure](#).



#### About Red Hat

Red Hat helps customers standardize across environments, develop cloud-native applications, and integrate, automate, secure, and manage complex environments with [award-winning](#) support, training, and consulting services.

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